

# SUCCESS CASE MARTÍNEZ Y CANTÓ



*To improve production we need to measure*

Martínez y Cantó was founded in the early 60s with the aim of covering the need of nearby companies in the infusions area of making their packaging systems more profitable. Therefore, from the very beginning, Martínez y Cantó's main activity has been the automatic packaging of infusions for other companies, mainly for the Spanish supermarket chain Mercadona.



*"Before installing edinn M2, we were working in the dark"*

Company management decided that if they wanted to improve production, they needed to measure. But they found that without ratios it is difficult to measure.

*"We were completely working in the dark; we did not have any data to measure or control the production processes", says Vicente Baus, Martínez y Cantó's production manager.*

*"We found nothing similar to edinn M2"*

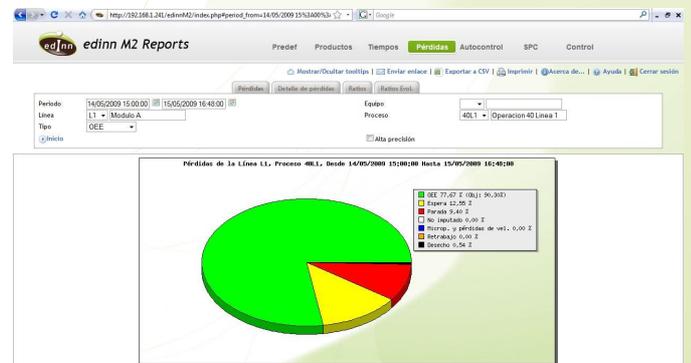
After a thorough market investigation, Martínez y Cantó found that edinn M2 was the only system able to automatically monitor all 280 machine signals and provide the necessary information by web based reports. According to Vicente Baus *"We did not find anything similar to edinn M2"*.

*Total control of what is happening during the production process*

Currently, Martínez y Cantó is using edinn<sup>®</sup> M2 to improve its production efficiency through automatic identification of losses, to carry out maintenance regulated by production (Autocontrol) and to eliminate documents at the plant. *"Thanks to edinn<sup>®</sup> M2 I am now controlling production and I have a real vision of what is happening during the production process" say Vicente Baus, Martínez y Cantó's production manager.*

*Easily obtained reports*

The system operates 100% automatically and monitors machines and manual processes. All reports and ratios are obtained in real time. Vicente Baus says *"I analyze the factory in real time by means of colors and I analyze and compare previous shifts and global data through the easily obtained web reports"*.



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